# 2025 LINKEDIN Study

metricool

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#### Hello!

### We are Metricool.

The tool that helps you plan, publish, and measure your social media content.

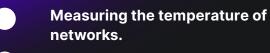
#### More than



from large global players like Adidas, Starbucks, and Elle, to smaller companies like a diving school in Cape Town.

**Analytics is in our DNA.** It's in our name and was the first feature we provided at birth.

Since then, we haven't stopped analyzing data and activity on social media. Why? Because we believe it's an essential part of:



Following their evolution.

Spotting trends that shape the future.

SHARE THE STUDY

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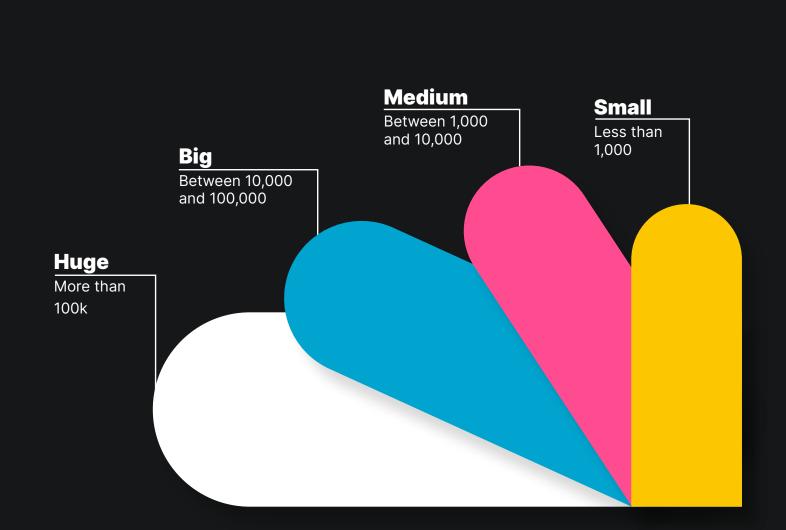
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#### Sample

We analyzed 577,180 posts from 47,735 LinkedIn pages, nearly double the sample size from our first study in 2023. The data was collected over January 2023, 2024, and 2025.

We've organized accounts by number of followers in certain sections to make it easier for you to compare your page with others.



24%

INTERACTION GROWTH

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# LINKEDIN, ATAGLANCE 2025 VS. 2024

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12.24 AVERAGE MONTHLY PUBLICATIONS **28%** CLICKS INCREASE

17% of accounts have gained followers

206%

**AVERAGE POLL REACH INCREASE** 

53%

VIDEO PUBLICATIONS INCREASE

**LINKEDIN STUDY 2025** 

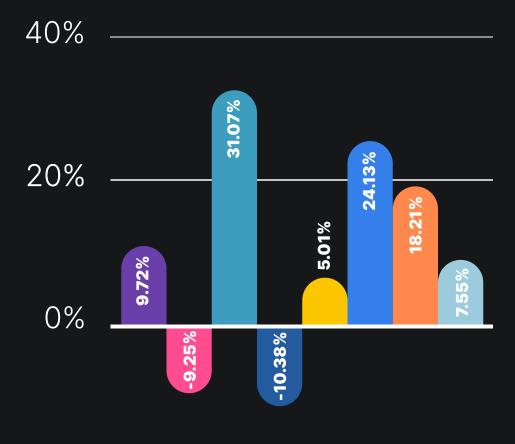
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# LINKEDIN HEALTH CHECK

We'll dive into the metrics in more detail later, but first, let's take a look at the overall health of this social network.



Like with any health check, there are a few things to watch, but overall, the results look great. Nearly all the markers are in the green, and some—like clicks and interactions—have really taken off. Average Comments
 Average Likes
 Average Clicks
 Average Shares
 Average Impressions
 Average Interactions
 Engagement
 Weekly Frequency

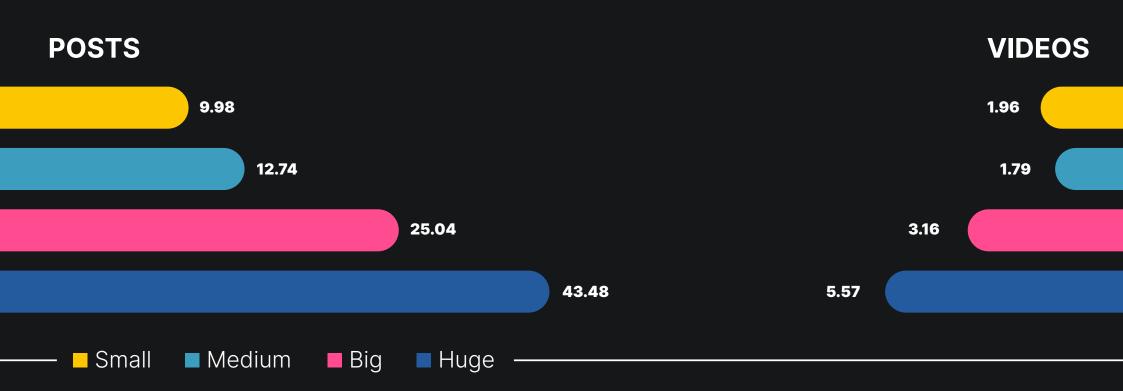


-20%



## IS THE AVERAGE NUMBER OF MONTHLY POSTS ON LINKEDIN





# WHO POSTS THE MOST

The first thing to look at is which types of accounts are posting the most. Do accounts with more followers post more often? The answer is: definitely yes.



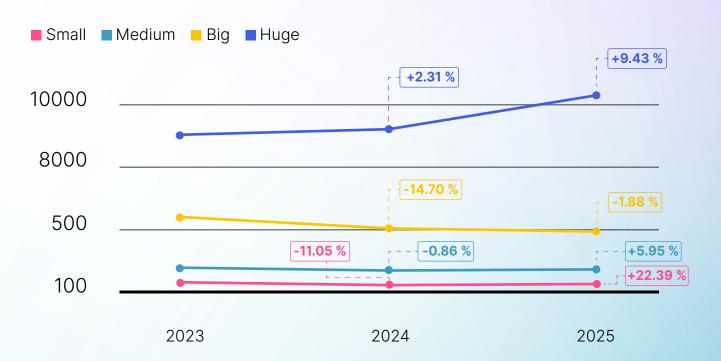
### IMPRESSION INCREASE ON POSTS FROM ACCOUNTS WITH FEWER THAN 1,000 FOLLOWERS



# **IMPRESS-IVE**

The data shows a steadily positive trend for virtually all accounts.

While the number of posts is also growing slightly each year, factors like more people logging in or spending more time on the platform could be contributing to the rise in impressions.





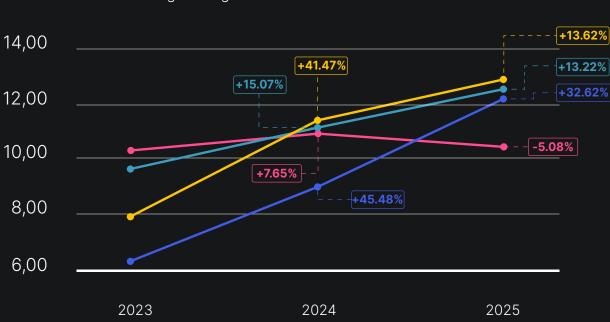
### ENGAGEMENT INCREASE FOR PAGES WITH MORE THAN 1,000 FOLLOWERS

SHARE THIS 🛛 🏹

# ENGAGEMENT? GOOD, THANKS

Unless your page hasn't crossed the 1,000-followers threshold yet. In that case, the data isn't as promising.

The good news is, even as your follower count grows, engagement is on the rise too. This means LinkedIn is a solid platform for building loyalty with your audience.



#### ■ Small ■ Medium ■ Big ■ Huge



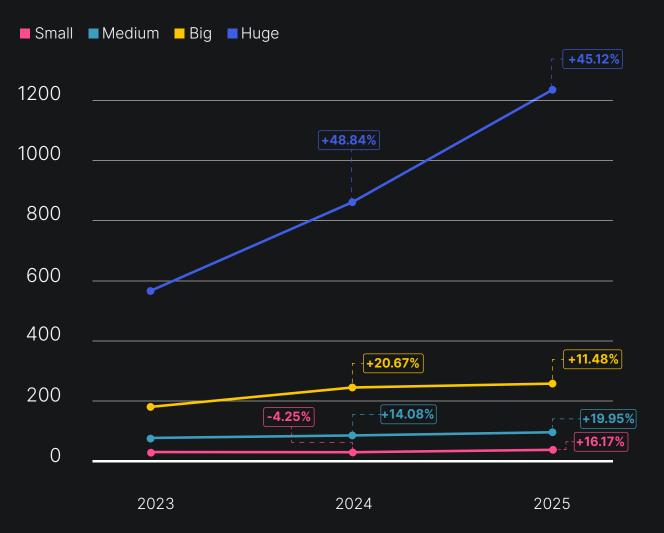
# LINKEDIN CLICKS INCREASE IN THE LAST YEAR



# MUCH MORE THAN DOOMSCROLLING

LinkedIn interactions over the past two years have been steadily rising. Which is great news.

This means more people are seeing our posts, and users on the platform are actively engaging. It's great for gaining more visibility and gives us a clearer idea of what type of content truly resonates with our audience.



# LINKEDIN INTERACTIONS: WHO'S ON THE RISE AND WHO'S STAGNATE?

This is how interactions on LinkedIn have evolved:



2024 vs 2025



Here's what we're seeing with LinkedIn interactions:

### **THE GOOD NEWS**

#### Clicks are soaring.

Pages with over 100K followers have nearly tripled their clicks in the last two years, and pages of all sizes have seen impressive growth in clicks recently. This makes LinkedIn a strong platform for driving traffic to external sites.

#### Comments are on the rise.

Whether it's due to the "comment and I'll send it to you" strategy or simply because LinkedIn has become a space for more conversations, comments are growing across the board.

Small and medium-sized pages have seen the fastest growth in 2024 (+24.63% and +18.27%, respectively).

### THE NOT-SO-GOOD

#### Shares are (mostly) down.

Shares have dropped significantly on small and medium-sized pages (-13.63% and -13.85%). But here's the thing: impressions are still growing, so it seems that content is simply spreading differently on LinkedIn.



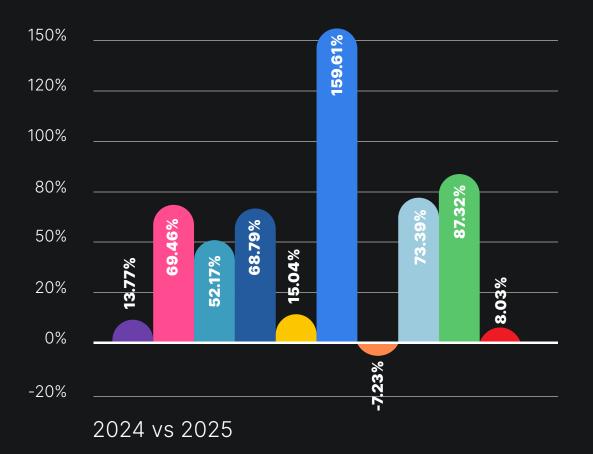
### LINKEDIN VIDEO CONTENT GROWTH IN THE LAST YEAR

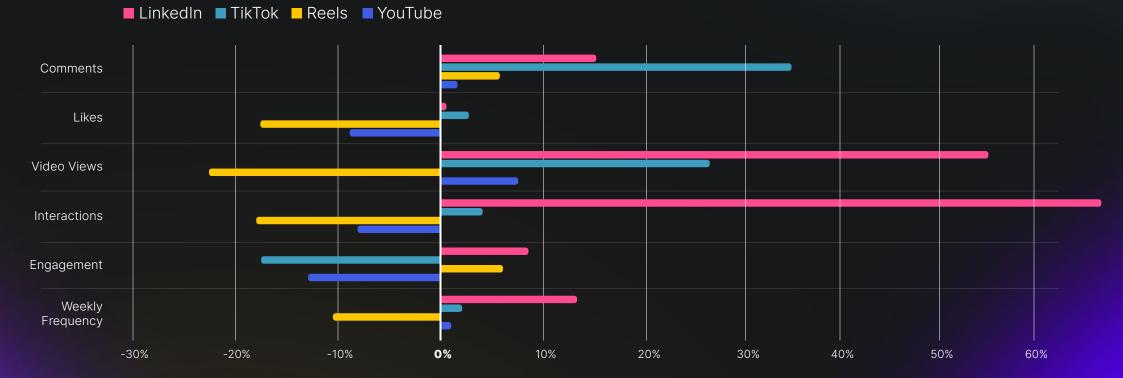


# MORE VIDEOS, MORE VISIBILITY

Video posting may have increased by 13.77%, but the real story is in the rise of impressions (+73.39%) and views (+52.17%).

Users are engaging more with video content, which indicates that LinkedIn is prioritizing this format in its algorithm, interface, notifications, and content recommendation features. ■ Weekly Frequency
 ■ Viewers
 ■ Video Views
 ■ Time Watched
 ■ Average Comments
 ■ Average Clicks
 ■ Average Inpressions
 ■ Average Interactions
 ■ Engagement



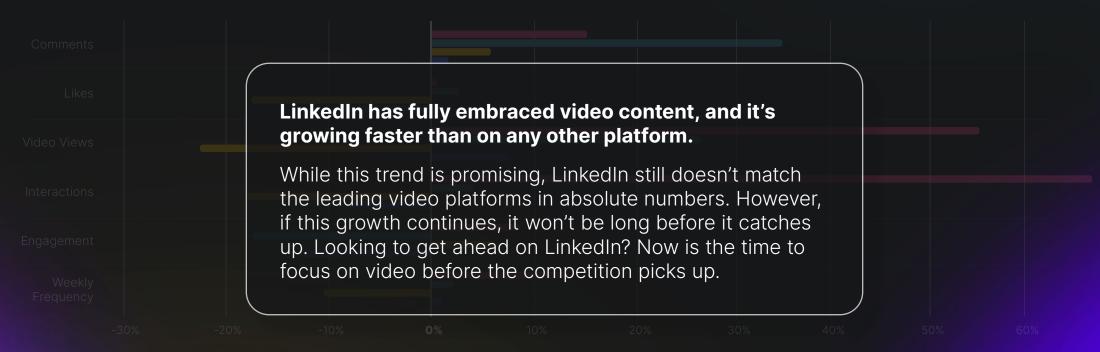


#### THE EVOLUTION OF VIDEO CONTENT PLATFORMS

# THE BATTLE FOR SCREEN TIME

LINKEDIN vs. REELS vs. TIKTOK vs. YOUTUBE

#### ■LinkedIn ■TikTok ■Reels ■YouTube



#### THE EVOLUTION OF VIDEO CONTENT PLATFORMS

# THE BATTLE FOR SCREEN TIME

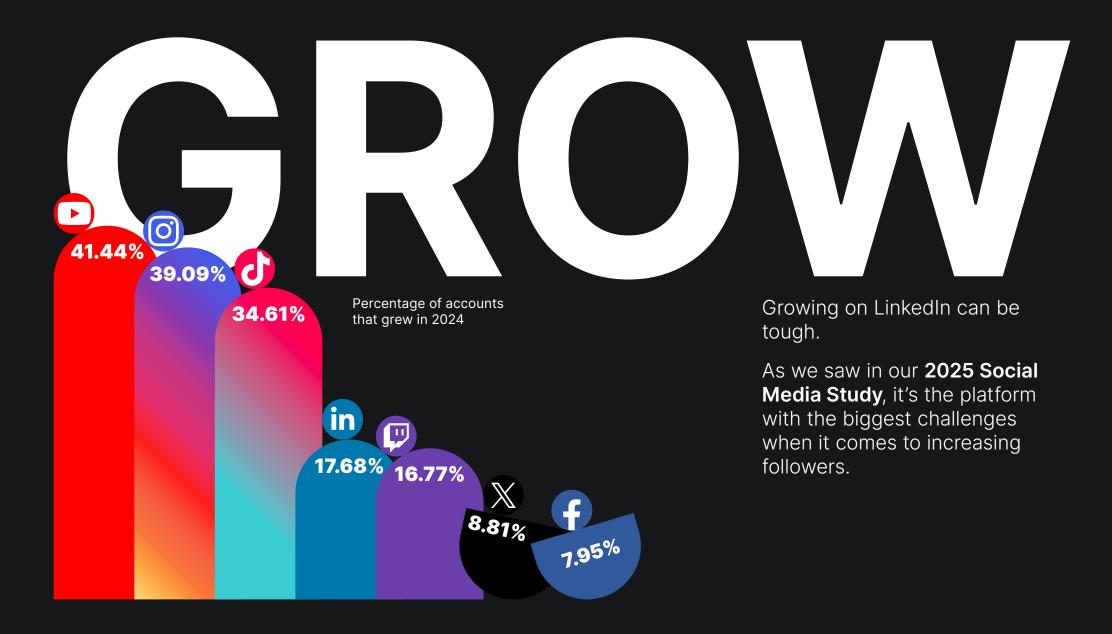
LINKEDIN vs. REELS vs. TIKTOK vs. YOUTUBE

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# OF ACCOUNTS GAINED FOLLOWERS ON LINKEDIN

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Sample At a glance Industries Polls Posts Best Practices Conclusions

# ANALYSIS BY SECTOR

#### ANALYSIS BY SECTOR

## WHICH INDUSTRIES ARE WINNING ON LINKEDIN?

		FOLLOWERS	IMPRESSIONS	INTERACTIONS	WEEKLY FREQ	LIKES	CLICKS	COMMENTS	SHARES
ſ	Petrol, Gas & Mining	19,991.89	2,609.62	398.71	2.32	34.11	360.86	1.36	2,38
	Administration and Support Services	17,932.24	1,016.14	91.53	2.7	10.01	79.87	0.64	1.01
۹. ۲.	Suppliers	11,305.91	1,295.66	139.9	2.78	16.56	120.76	0.76	1,82
\$	Financial Services	11,258.54	1,008.76	205.06	2.64	14.39	188.63	0.69	1.36
	Education	9,662.69	1,038.55	112.2	3,57	12.44	98.19	0.51	1.06
	Technology, information & Media	9,112.45	1,278.77	107.02	6.57	11.41	93.88	0.58	1.14
¥	Agriculture, Livestock & Forestry	7,686.98	905.5	133.26	1.96	15.96	115.6	0.53	1.17
	Public Administration	7,484.69	902.22	104.1	3.42	14.41	87.54	0.53	1.62
ŝ	Manufacturing	6,361.52	923.74	144.29	1.97	17.22	125.03	0.61	1.43
ثژ	Commerce	5,595.80	553.93	93.51	2.29	8.65	83.81	0.42	0.63

\*Monthly average

# ANALYSIS BY SECTOR CONCLUSIONS

The key is not the size, but the engagement

Having more followers doesn't always mean more interaction. Sectors like manufacturing (6,361 followers) and utilities (11,305 followers) generate higher engagement per post than industries with larger audiences, such as education or retail. Niche audiences can be much more engaged when the content is relevant and useful.



lf it works, double down

Technology and media sectors post more frequently (6.57 times per week), which points to a content-heavy strategy. While impressions per post might be slightly lower, their reach and visibility are significantly higher.



Specialized content doesn't scare, it attracts

The sectors with the highest clicks per post are financial services, utilities, oil, gas, and mining. This shows that LinkedIn is the ideal platform for more technical content, reports, and analyses.

# $\bigtriangledown$ SHARE THIS

# CONTENT FORMATS

# FIND YOUR PERFECT TYPE (OF POST)

Are you focusing on what actually works?

	℡ TEXT	ය SINGLE IMAGE	题 MULTI IMAGE	國 CAROUSEL (DOCUMENT)	E SURVEY	ा VIDEO
Comments	0.26	0.69	0.70	0.79	1.22	0.56
Likes	4.83	13.90	22.11	17.89	5.03	12.11
Clicks	25.03	30.39	313.44	770.27	202.95	43.10
Shares	0.41	1.29	1.39	2.16	0.44	1.22
Impressions	480.36	765.51	1,151.60	1,725.52	5,548.62	1,196.40
Interactions	30.54	46.27	337.64	791,12	209.64	56.99
Engagement	6.36	6.04	29.32	45.85	3.78	4.76
Frequency	0.69	1.38	0.65	0.67	0.45	1.06

\*Monthly average

# CONTENT FORMATS

Carousels lead in engagement and interactions.

Carousels are the top-performing format, with the highest engagement (45.85%) and the most interactions (791.12 on average). They also attract a high number of clicks (770.27), showing that users are engaging with each slide.

# Polls are underrated.

Polls and surveys have the most impressions, 206.33% above the average, proving that LinkedIn's algorithms give them great visibility.

Despite this, they're used the least (0.45), meaning there's little competition in this format—an ideal opportunity to gain visibility in the feed.

#### Text only? Better not

While text-only posts have higher engagement than polls and videos, they still lag behind more visual formats. They generate the least interactions by far.



**Create your free Metricool account** 

# THURSDAY **5:12 PM**

# BEST DAY TO POST ON LINKEDIN

### BEST TIME ON LINKEDIN





### OF PUBLICATIONS CONTAIN LINKS TO EXTERNAL SITES

SHARE THIS

 $\checkmark$ 

# DOES INCLUDING A LINK LIMIT THE REACH OF POSTS?



The exact opposite, in fact!

Posts with links have:



+13.57% INTERACTIONS

SHARE THIS 🏹

# BEST PRACTICES

Memes and fun

content

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Share industry news

### Reach larger audiences

Expand your reach by widening the top of the funnel. As your visibility grows, your posts at the bottom of the funnel will benefit from increased reach as well.

#### **Generative Al**

Sector: Technology, Information, and Media

Followers: 6M

#### <u>Take advantage of</u>

<u>newsletters.</u> Subscribers automatically receive notifications every time you publish—no other format offers this kind of opportunity.

### LinkedIn wants video, so give it to them

The data doesn't lie—videos are being shared and consumed more than ever on LinkedIn. Take advantage of this trend to boost your brand awareness. Share clips from your podcast



#### **Be-skiller**

Sector: Coaching

Followers: 12K

4,735 interactions

@gradgirlmarketing

Sabrina Carpenter "Blank Street, Redken, A Nonsense Christmas"

@gradgirlmarketing

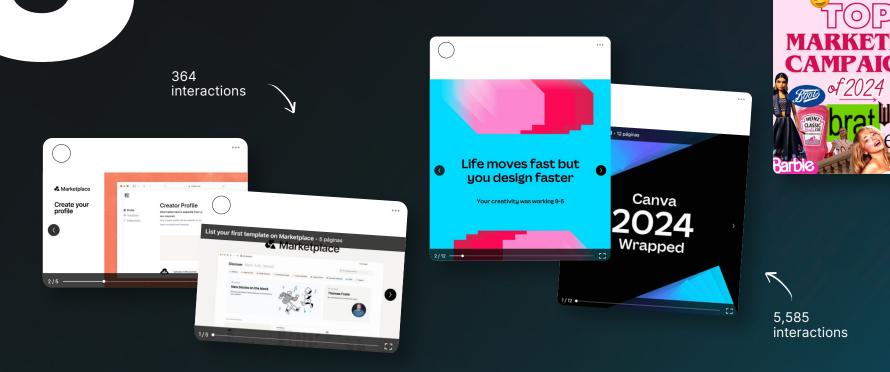
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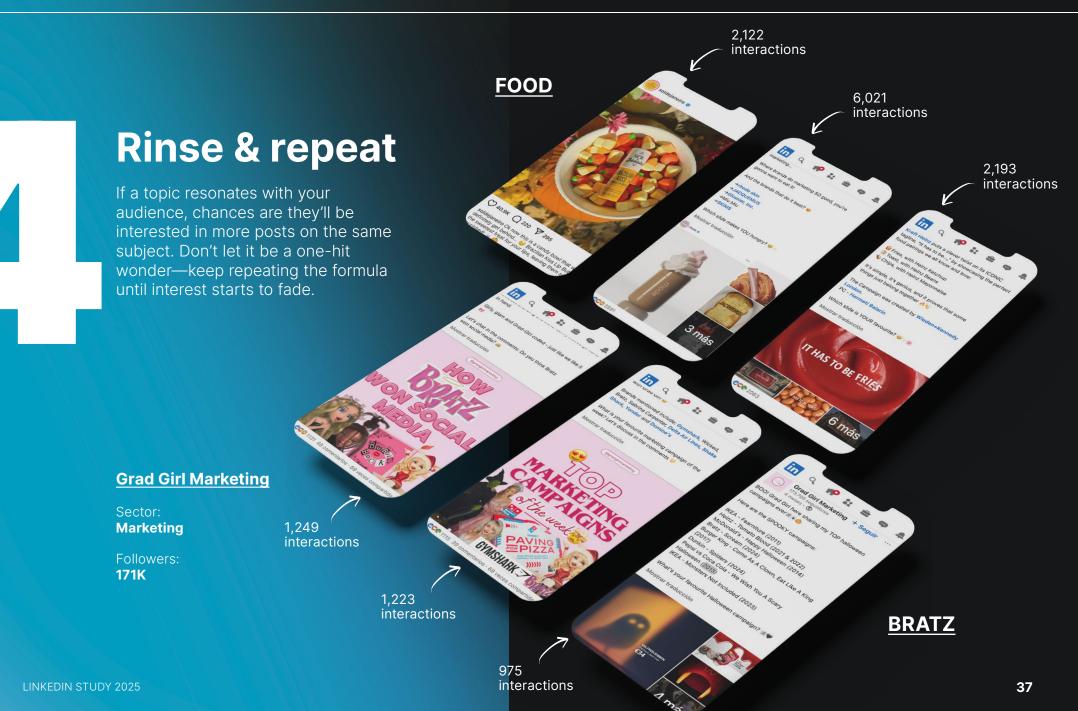


Use carousels to tell stories. We've already seen that once someone starts swiping through, they can't resist clicking to the next image. Leverage this impulse, and the algorithm will reward you.

#### Create news or trend collections and add your point of view



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# Create content for your different personas

<u>Plumbers,</u> <u>Electricians</u>

647 interactions





<u>Heavy</u> machinery

34 interactions

The more you tailor your content to the specific audience you want to engage, the more relatable it will feel, leading to stronger connections and better results.

#### **Fire Safety Stick**

Sector: Manufacturing

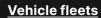
Followers: **1K**  **Motorhomes** 

5 interactions





electrical



12 interactions

1

2

3

# CONCLUSIONS

#### LinkedIn is a powerful platform for driving traffic

Click-through rates have seen impressive growth, especially in larger accounts (+55.36% in accounts with more than 100K followers). This makes LinkedIn one of the top networks for driving traffic to external sites. If boosting traffic is your goal, make sure your posts include clear calls to action and well-placed links.

#### Carousels and polls are your new besties

Carousels lead the way in engagement (45.85%), and polls have 206% more reach than the average post. If you haven't started using these formats yet, now's the time. Use carousels to tell stories and polls to spark conversations and boost visibility.

#### Video on LinkedIn is taking off

Video content has grown by 53% over the past year, with engagement up by 87.32%. While LinkedIn still lags behind TikTok or Reels, now's the perfect time to jump on this trend before the competition does. If you're already using video on other platforms, there's no reason not to bring it to LinkedIn.

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